

Hourly Prospecting Services

	Basic Prospecting	New Business Advanced
High-Probability Prospect List Compilation (<i>Hours NOT charged to customer</i>)	X	X
Tele-marketer Training & Personalized Script Generation (<i>Hours NOT charged to customer</i>)	X	X
Personalized Appointment Setting Calls (<i>Hours charged to customer</i>)	X	X
Personalized E-mail marketing communication blasts to prospect list (<i>Hours charged to customer</i>)	X	X
Personalized Appointment Confirmation (<i>Hours charged to customer</i>)	E-mail	E-mail
Follow up Appointment Setting, if needed. (<i>Hours NOT charged to customer</i>)		X
Hours Included	30	60
Annual Setup	\$200	\$200
Cost – Option A	\$825 (\$27.50 per/hr)	\$1,500 (\$25.00 per)
Sales Fee for Option A	1.5%	1.5%
Cost – Option B	\$1,050 (\$35 per/hr)	\$1,950 (\$32.50 per)
Sales Fee for Option B	0	0

Terms – Non-refundable Prospecting Package cost due upon service commencement
 Sales Fee – Due 30 days after sale date

Pricing Valid Through June 30 , 2015
 Prospecting orders subject to availability